Regence on Reform

Scott Kreiling
President
Regence BlueShield of Idaho
August 22, 2011

Health Care Task Force



About Regence BlueShield of Idaho

- We're a nonprofit mutual insurance company.
- We pay \$8.8 million in taxes.
- We employ more than 900 residents with offices in Boise, Coeur d'Alene, Lewiston, Pocatello & Twin Falls.

Reform Assumptions

- 2010
 - Preventive Coverage with no cost-sharing
- 2011
 - Medical Loss Ratio Limitations
 - 80% Small Group / Individual, 85% Large Group
- **2014**
 - Rating Limitations (Age Bands, Gender, Health Status)
 - Guaranteed Issue for Individual
 - No pre-existing conditions limitations
 - Medicaid Expansion

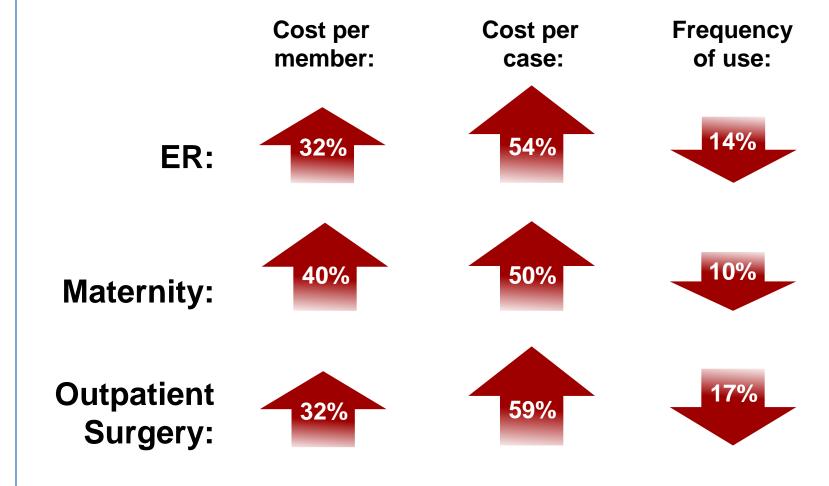


Health care reform vs. increased access reform?

- Addresses access and increased benefits
- Adds increased regulation
 - Age band compression
 - Guarantee issue and no pre-existing conditions
 - Ineffective mandate: Healthy uninsured stay uninsured
- Numerous regulatory decisions still to come
- Costs continue to rise

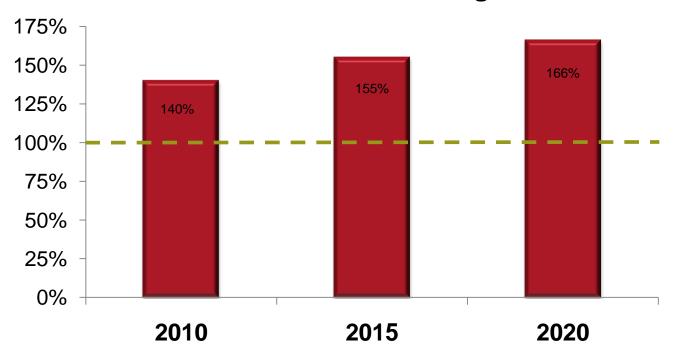


Costs are still a challenge



Cost shift to private insurers

Projected commercial reimbursement relative to Medicare average





Impact on products

Early provisions of ACA include:

- Expansion of benefits and consumer protections
- Restriction and phasing out of annual dollar limits on essential benefits
- Waiver Allowances

And coming soon...

Insurers must cover birth control with no copays



The New Hork Times Insurance Coverage for Contraception Is Required

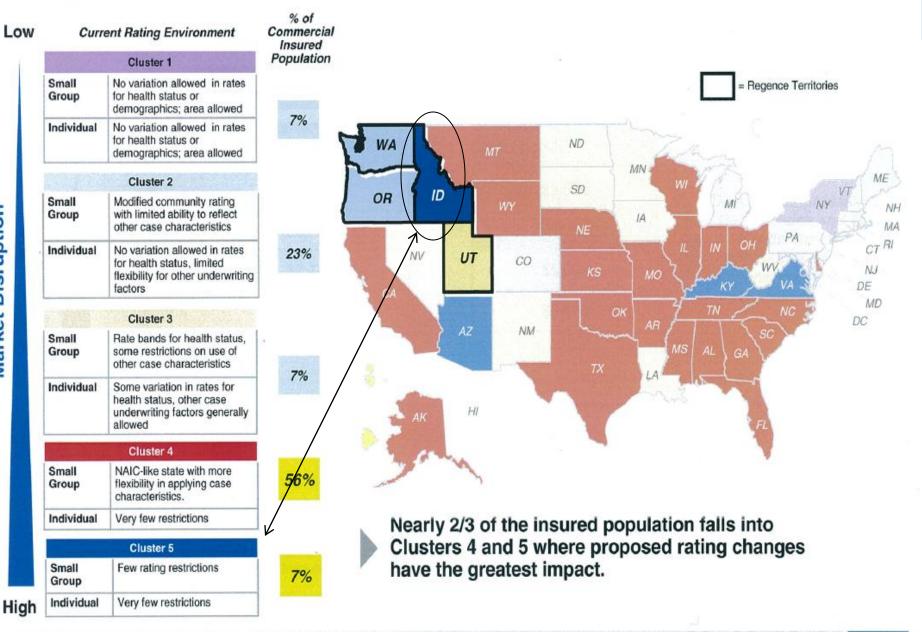


Federal health department approves free birth control



Impact of "Health Insurance Reform"—Geographic rating clusters

The impact of rating reform will vary significantly by geography. Regence's markets are in a wide range of rating environments.



Federal vs. state health insurance exchanges

| Idaho exchange | Federal exchange |
|--|----------------------------------|
| Jobs – will need to hire Idahoans to build and maintain the exchange; a state exchange will minimize the impact on the Idaho broker community | Market mandate vs. Market choice |
| State input – ensures exchange is appropriately designed for both rural and urban populations; ability to resolve issues at the state level | |
| Flexibility – fewest possible mandates | |
| Tax dollars – State DOI continues to collect premium tax dollars | |
| Governance – Idaho determines make-up and power of governing board | |

Looking ahead

- Infrastructure needs for health insurance exchanges
- State and industry capacity to comply with new insurance regulations
- Financial and market impact of insurance regulations
- Information and outreach to consumers



For more information

www.regence.com

www.WhatsTheRealCost.org

